

NEOSO's job is to create leverage – it brings local governments together to achieve incredible advantages that are not possible when working alone. NEOSO develops leverage by creating aggregated procurement and shared service opportunities.

The Northeast Ohio Sourcing Office is a Council of Governments serving 16 counties:

Ashland	Mahoning
Ashtabula	Medina
Carroll	Portage
Columbiana	Richland
Cuyahoga	Stark
Geauga	Summit
Lake	Trumbull
Lorain	Wayne

What members are saying:

"My guys and I have been blown away at the level of service that NEOSO and ADW have offered. The parts are all of superior quality and are delivered when they say they will be delivered."

Ed Gallagher
Service Director
City of South Euclid

"The delivery is very good and the vendor usually has what I need. If they don't have it, they can get it the next day. Also, the OEM parts just hold up better, especially the brakes and rotors. Parts that last longer save us even more money than the discounted pricing."

Tim Kosmata
Chief Mechanic
City of Maple Heights

AUTO PARTS

SOUND FAMILIAR?

Buying and utilizing auto parts is frustrating for many governments. In dozens of discussions, our Members have described difficulties stemming from:

- Dealing with multiple vendors.
- Having to send a mechanic out shopping to find needed parts.
- Wasting garage space with unused/obsolete inventory.
- Using low-quality parts that don't last.

NEO|SO'S AUTO PARTS OFFERING DELIVERS QUALITY AND VALUE

Our Auto Parts Program provides:

- **Daily delivery** of stock parts and special orders.
- **Expansive Inventory** of both regular maintenance and repair parts available. Over one-hundred thousand parts are available to serve your fleet from a 2-ton truck down to your sedans and cruisers.
- **5 ways to order.** You can order online, by phone, fax, or e-mail, or in person through your sales consultant, who will visit your garage weekly.
- **Warranty and return services.** Your sales consultant will pick up your warranty and return claims, process the paperwork for you, and credit your account.
- **Original Equipment Manufacturer (OEM) quality.** Products are the highest quality available.
- **Unused inventory buy-back.** If you don't need the parts anymore, your sales consultant will take them back and credit your account.
- **Inventory optimization.** A specialist will work with each Member to identify the optimal inventory for you to keep in stock.

One Member has already saved \$12,000 using the program. You, too, can save!

EXCLUSIVE BENEFITS FOR NEO|SO MEMBERS

The "buying power" of NEO|SO's Members enabled us to build an Auto Parts Program with benefits and value that cannot be achieved alone. Through this program, you as a Member will enjoy:

- **Discounted pricing.** Up front, you'll save 10%-30% on your auto parts.
- **Member rebates.** Individual NEO|SO Members can qualify for additional rebates based on their buying patterns.
- **No commitments necessary.** You don't have to buy anything, and you may leave the program at any time.

To Lean More about NEO|SO's unique tire program, Please contact 216.581.6200 (ask for Jani) or info@neoso.org.